



RAMA Corporate & IT Solutions LLP

is the **Microsoft Certified partner**

providing 360° **ERP**

**Implementation** services

for MSD NAVISION, AXAPTA,

D365, CRM, BI Tools,

Eresource & SAB Infotech ERP.

**Provides Consulting Services** for

other Tier I & Industry Specific ERPs.



# ERP Implementation & Consulting

In Association With:



[www.rama.erp.in](http://www.rama.erp.in)

# Services

## Core ERP

## ERP Consulting

Green Field ERP Implementation

1

Post Implementation Support

2

Post Implementation Review

3

On and Off site Support Services

4

Migration – Version Upgradation

5

Add-on / Implementation & Development

6

7

Product & Vendor Evaluation

8

ERP Implementation Assistance

9

Project Management Service

10

Enhancement & Improvement Projects

11

ITGC/ Application Audit

12

IT & System Audit

## Success Oriented Implementation Approach

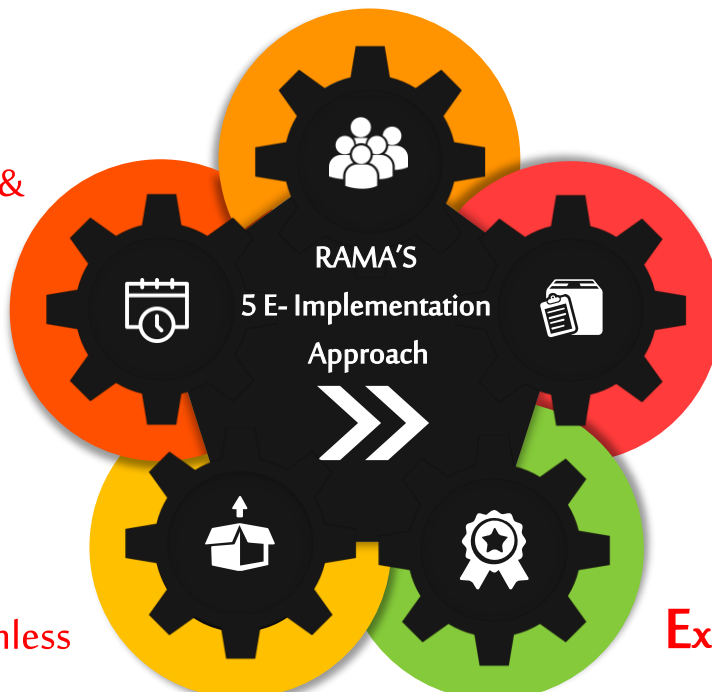
Early Involvement of Users

Engagement Pre & Post Go Live Activities

Effective Testing UAT/ CRP

Easy & Seamless Data Migration

Extensive Multi-Tier Training Sessions





## Challenges in Successful ERP Implementation??



**Inadequate understanding** of business processes controls, needs & objectives



**Non-alignment** with business stakeholders in the implementation process



**Lack of competency** to correctly spell the business requirements & critical business scenarios



**Availability of resources** to invest required efforts while designing the requirements & accepting the delivery



## How RAMA's Service Delivery Overcome the Challenges??



**Vast exposure** in business consulting provides an **un-parallel edge** in defining business process controls & clearly defining the objectives



**Interactive discussion** with operations team & **due consideration** to practical business scenarios



**Well drafted design document** with the help of existing understanding & discussions with project stakeholders



**Business consultants** as a part of the team forms a bridge between the users & implementation team

## Industry Exposure



**Cinema & Entertainment**



**FMCG**



**Plastic Polymer Industry**



**Printing & Packaging**



**Retail**



**Trading & Distribution**



**Real Estate**



**Chemicals**



**Pharmaceuticals**



**Textile & Apparel**



**Gems & Jewellery**



**Auto & Ancillary**

## RAMA's Team Structure for ERP Projects

**Ram Agarwal, FCA,**  
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**Jigneshkumar Raval**  
Delivery Head  
[jigneshkumar.raval@rama.co.in](mailto:jigneshkumar.raval@rama.co.in)

**Project In-Charge**  
(Project Managers/ Business  
Consultants)

**Functional Consultant**  
(Expert Knowledge on Product)

**Technical Consultant**  
(Expert of Technical Aspects)

### ★ Resource Qualification Index ★

- **Multi Field Qualified Senior Team** – CAs, MBAs, IT (B. Tech / M Tech) & PMP
- **Mid Level Team** – IT (B. Tech / M Tech), MCA, PMP, Prince2 & ITIL
- **Microsoft Certified Professionals**
- **Qualified DBA** (Database Administration)
- **CCNA** (Cisco Certified Network Associates) & **CCNP** (Cisco Certified Network Professional)

## Address

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