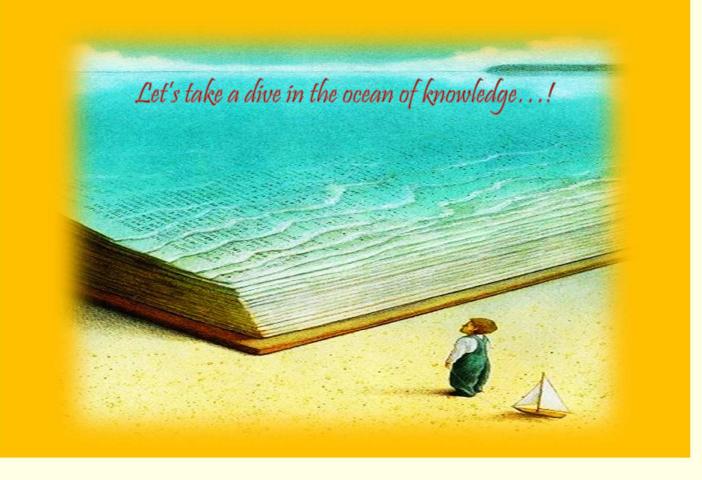
JULY, 2017 For Limited Circulation



# Rom Agarwal & Associates

# RAMA'S ANUBHAY



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#### My Very Dear Colleagues and Friends of Team RAMA,

As I am penning down this editorial of RAMA's Anubhav, special edition on second foundation day, my heart is full of joy, happiness and sense of professional satisfaction!!! Its actually an overwhelming experience of the Team RAMA.. You must be curious to know the reasons.

As it is the July month is special for team RAMA but yet again July-2017 has been of historical significance for India, for our very own & proud Profession - We The Chartered Accountants and Team RAMA. The one common celebrated milestone for all these is the GST... implementation of GST is the most reformist & boldest decision of the Govt. catapulting Indian Economy to be the father & leader of the global economy in years to come, we the profession - ICAI becoming witness of launching the historic Tax Law - GST on 1st July - the foundation day of CA & our very lovable & adorable prime minister Narendra Modi addressed & guided CAs just after this launch. *Team RAMA having been successfully established itself as recognised GST consulting firm & became partner in this Nation Building initiative...of course...we the RAMA getting national media coverage on this subject....* 

Simply, I can't ask more than this...and that's the reason I am joyful and wish to share this cherishable moment with you all...

It is truly said 'Intelligence is the ability to adapt the change.' The way - whole piece of our GST practice got embedded to our practice spectrum is a perfect example of the above. Sheer & clever professional craftsmanship & workmanship put up by our GST team being led by Arifa and Kapil, has set us onto a different orbit of professional practice!!! My heartfelt appreciation and thanks to the whole GST team and very special appreciation to Arifa and Kapil for their heart-taking seamless efforts and valuable contribution!!!!

Friends, the second year of our birth has brought not only the GST but quite a few

## Editorial



other accomplishments to our name and fame. Continuing our journey of professional excellence in the core areas of Risk Advisory & Management Assurance, we entreated professional engagements from top notch Indian corporates - Aditya Birla Group (Pantaloons), Reliance General Insurance and Sun Pharma...really a wow factor.. Is n't it!!

At RAMA ERP, we added another feather in our cap being instrumental in suggesting & implementing Mobile Dynamics (in collaboration with a Bulgarian Company) a state of the art application providing solution for Sales, Distribution and SCM requirements (online 24x7) at one of our newly added client – Drums Food – mentioned at social media by..... We have also become sales & implementation partner of BI (Business Intelligence) tool – Kockpit – being implementing at one of our largest client – Carnival. In last one year, under the stewardship of Vivek, our ERP team has grown not only in numbers but characteristically by dealing in varied nature of ERP assignments.

Till date, we are a team of 70+ professional people (20+ CAs), rendering services of Risk Advisory, GST and ERP implementation for 40+ mid to large size corporate clients, of these 10-12 are listed & Rs.500 Cr plus corporates. We as a team have got the required characteristics of competencies, service delivery capabilities, dynamism, proven pool of talented resources, achieved milestones to display as credentials and recognised professional accomplishments.

Truly speaking, RAMA as a team, has come out from the first stage of seed showing experience and fructified as a beautiful plant....we still need to water it, light it and air it to take this to next stage!!!

Dosto, this rapidly achieved growth and tasted success, does not mean that we don't have any challenges to overcome and difficulties to deal with. Rather we need to recognise the fact that we now have something to lose compared to first year when we did not had much to lose. 'Success is a lousy teacher, it seduces smart people into thinking they can't lose.' Bill Gates.

## Editorial



Each one of us need to work upon all those areas which will make us more vigilant, efficient and smart enough to thwart any menace of competition and presence of next line players in our own arena of practice.

Let me tell you all that there are several sizeable professional opportunities can knock our doors like the GST and we are working upon those...moment these are crystalized, would take us further to new ambit...so I can say with confidence there is no dearth of opportunities here at RAMA, rather we need to modify ourselves to receive the bonanza of avenues & opportunities... Are we ready ?

#### Leadership is not all about to announce & celebrate the success but carrying it down to the team who achieves it in terms of their intellectual, professional and financial growth and development. This is what RAMA is all about!!! Create Opportunity - Success Those - Sustain Them!

The first step toward success is taken when you refuse to be a captive of the environment in which you first find yourself. So we all need to move forward in a direction - **Individual Betterment Leading to Collective Team Work.** 

I am extremely excited to celebrate the 2nd foundation day at Juice on Wheel with you all. THANK YOU straight from my heart for your companionship, co-operation, support, sincere and hard work put in for journey of making RAMA - a Globally Recognised - Risk Advisory and Management Consulting firm.

I humbly seek your continued support, dedication and participation for building this Team RAMA upto our vision and mission. Do come forward and contribute whatever way you can...

#### My best wishes to all of you, see you soon!!

Ram



#### **Determination of Place of Supply**

'Place of Supply' under GST is an important factor as it defines whether the transaction will be counted as intra-state (i.e. within the same state) or interstate(i.e. between two states) and accordingly the changeability of tax, i.e. levy of SGST, CGST & IGST will be determined.

While determining the levy of taxes based on Place of Supply, two things are considered namely:

Location of Supplier: It is the registered place of business of the supplier

Place of Supply: It is the registered place of business of the recipient

#### Section 10 : Place of Supply of Goods, in cases other than import & export

Particulars	Place of Supply of Goods
Where supply involves movement of goods.	Location at which movement of goods
	terminates for delivery.
Where goods are delivered before or during	Principal place of business of third person (the
their movement either by way of transfer of	place which is mentioned in the registration
documents of title to the goods or otherwise,	Certificate).
to a recipient or any other person on the	
Direction of a third person.	
Where supply does not involve movement of	Location of such goods at the time of delivery.
goods.	
Installation / assembly at site.	Place of such installation or assembly.
Where the goods are supplied on board a	Location at which such goods are taken on
conveyance, such as a vessel, an aircraft, a	board.
train or a motor vehicle.	
In any other case (not covered above).	Determined by law made by the Parliament in
	accordance with the recommendations of the
	Council.



#### Section 10 : Place of Supply of Goods, in cases other than import & export

Particulars	Place of Supply of Goods
In case of export of good.	Location outside India
In case of export of good.	Location of importer

## Determination of Place of Supply of Service in relation the following Services where Supplier & Receiver are within India:

Nature of Service	Place of Supply of Service
Services in relation to immovable	Location at which the immovable property
property including ancillary services.	is located.
Lodging accommodation by a hotel, inn,	Location at which the immovable
guest house, homestay, club or campsite,	property, boat or vessel is located.
by whatever name called and including a	
house boat or any other vessel.	
Accommodation in any immovable	Location at which the immovable
property for organizing any marriage or reception or matters related therewith,	property, boat or vessel is located.
official, social, cultural, religious or	
business function including services	
provided in relation to such function at	
such property	
Restaurant and catering, personal	Location where the services are actually
grooming, fitness, beauty treatment,	performed.
health services, cosmetic and plastic	
surgery.	
Location where the services are actually	
performed.	such person.
	Other than registered person - location
	where the services are actually performed.
Admission to a cultural, artistic, sporting,	Location of the event or park or other
scientific, educational, or entertainment	place, as the case may be.
event or amusement park or any other	
place and services ancillary thereto.	



Services provided by way of organization	
of a cultural, artistic, sporting, scientific,	
and educational or entertainment event	When provided to a registered person -
including supply of service in relation to a	location of such person.
conference, fair, exhibition, celebration or	
similar events.	When provided to other than registered
Services ancillary to organization of any	person - location where the services are
of the above events or services.	actually performed.
Assigning of sponsorship of any of the	
above events.	
Transportation of goods including mail or	When provided to a registered person -
courier	location of such person.
	When provided to other than registered
	person - location at which the goods are
	handed over for their transportation.
	When provided to registered person -
Passenger transportation service	location of such person.
	When provided to other than registered
	person - place where the passenger
	embarks on the conveyance for the
	continuous journey.
	Other than above – as specified.
Service on board a conveyance such as	Location of the first scheduled point of
vessel, aircraft, train or motor vehicle.	departure of that conveyance for the
	journey.
Banking or other financial services	Location of the service receiver on the
including stock broking.	record of the service provider.
	Where the service is not linked to the
	account of the recipient of services, the
	place of supply shall be location of the
	supplier of services.
Insurance services.	In case of registered person - location of
	such person
	Other than registered person - location of
	the service receiver available on the
	records of the service provider.
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Advertisement services to the central	[
government, state government, a statutory	
body or a local authority meant for	
identifiable states.	
Telecommunication services including	
data transfer, broadcasting, cable and	
direct to home television services:	
- Services by way of fixed	Location where the telecommunication
telecommunication line, leased	line, leased circuit or cable connection or
circuits, and internet leased circuit,	
cable or dish antenna.	
- Mobile connection for	Location of billing address of the service
telecommunication and internet	receiver on record of the service provider.
services provided on post-paid basis	-
- Mobile connection for	Location where such pre-payment is
telecommunication and internet	received or such vouchers are sold. If
services are provided on pre-payment	prepaid service is availed through
through a voucher or any other means	electronic network – the location of the
	service recipient as per the record of the
	service provider

Place of Supply in case Location of Supplier or Recipient is outside India Section 13 of IGST act

General Provision: Location of recipient of service, else location of supplier of service

Nature of Service	Place of Supply of Service
Section 13(3)	
Goods Physically available to Supplier	Location where service is actually performed
Section 13(4)	
Services related to Immovable Property	
	Location of Immovable Property
Section 13(5)	
Services of admission / organizing Cultural,	Location where event is held
Artistic, Sporting, Scientific, Educational,	
Entertainment Event or Amusement Park or	
Ancillary Services	



Section 13(6)	Location of taxable territory
Services above is supplied at more than one	
location which includes taxable territory	
Section 13(7)	
Services above is supplied at more than one	In each of the respective State or UT
State or UT	
Section 13 (8)	
1)Services by Banks, NBFC, Financial	Location of Supplier of Service
Institutions to Account Holders	
2) Intermediary Services	
3) Hiring of means of transport upto one	
month.	
Section 13(9)	
Goods Physically available to Supplier	Location of destination of goods
Section 13(10)	
Services of transportation of Passengers	Place where passenger embarks for journey
Section 13(11)	
Services provided on board a conveyance	First scheduled point of departure
Section 13(12)	
Online Information and Database axxess or	Location of Recipient
retrieval services	_
Section 13(13)	
To prevent double taxation/ non taxation or	Place of effective use and enjoyment of a
for the uniform application of rules. CG has	service.
the power to notify services/ circumstances	
	l de la constante de

## **Jurisdiction Free J-T Assessment of Taxpayers**



The Income Tax Department is working on a new system of jurisdiction-free assessment, where a taxpayer would be assessed by a taxman based in any part of the country as part of measures to reduce instances of corruption and harassment.

Officials said the Central Board of Direct Taxes (CBDT), that frames policy for the tax department, has constituted a special team of officers to prepare modalities for this path- breaking initiative and abolish the age-old prevalent system of a taxpayer being assessed in a specific circle of the city or town where he or she is based.

"This first-of-its-kind initiative will totally change the relationship and dealing between an assessee and his Assessing Officer (AO). The income tax returns, scrutiny cases and all other I-T related correspondence of a taxpayer will go to an officer chosen randomly by the database system who is working in any I-T office of the country," a senior official privy to the development said.

For example, the Income Tax Return (ITR) and scrutiny case papers of a taxpayer living in Delhi could be assessed by an AO based in say Mumbai or Kochi and likewise, the official said. All the AOs will be given a stipulated number of cases to dispose and cases of high-value assessees can similarly be sent to an AO in a different city and this work can be aided by his counterpart based in the local region for objective and informed assessment.

The CBDT had issued a notification in this regard on April 3 and had said that a new link or window called e- proceeding will be soon be hosted on the e-filing website of the department--https://incometaxindiaefiling.gov.in-- used currently by taxpayers to file ITRs.

The new regime of e-communication will, however, be voluntary and a taxpayer can take a call on whether to conduct his dealing with the taxman over the e-system or through the existing procedure of manual submissions of documents by visiting the tax office.

**Jurisdiction Free J-T Assessment of Taxpayers** 

#### The Catalyst

The key catalyst for such a significant reform is the massive shift toward e-filing of returns, which is already jurisdiction-free with returns going to the Central Processing Centre in Bengaluru.

In the last financial year, over 42.1 million tax returns had been filed online by February. The number of e-returns processed by then was 43 million, which included some backlog from previous years.

#### **Multiple Benefits**

- 1. This proposal is aimed at reducing instances of corruption and harassment of taxpayers.
- 2. In line with this move towards e-processing, the income tax department may even opt for e-scrutiny for all limited scrutiny cases where assesses can explain the transactions in question over email, the official said.
- 3. Once implemented, the official said, the new system of assessment will remove virtually all human interface between the taxpayer and the tax officer and this will not only ensure transparency but also ease complaints of taxpayers regarding harassment or corrupt practices at the hands of the AO.
- 4. A complete jurisdiction-free environment would make geography redundant and the income tax department completely faceless for taxpayers. Any review or scrutiny of return could happen anywhere in India through an electronic interface, ensuring that the payee is not forced to interact with officials. "A taxpayer would not need to have any physical interface with his assessing officer," said the official cited above.

## **Jmportance of 5S**



5S is often described as the foundation to systems improvement, quality and safety. It can be applied in virtually any environment – work (e.g. work stations, storerooms, trolleys, cupboards etc.) or home. 5S should be carried out by those working within the environment. Ultimately 5S allows us to standardise our working area and procedures. Prior to starting 5S the team needs to be clear about the reasons for implementing 5S, their roles and responsibilities and what benefits are expected from the changes. People get used to their working environment, however untidy, and some people may be reluctant to change things around.

The five stages can be summarised as:

#### <u>Sort</u>

- Sort through the area and remove anything that is not used.
- Classify the remaining items by frequency of use daily, weekly, monthly etc.
- > If used daily consider whether the quantity retained in the work area is correct
- If used weekly can it be brought out weekly?
- If used monthly does it need to be located in the immediate work area or can it be put in a nearby store area.
- ▶ If an item is never used this must be removed, returned, or recycled.
- Rarely used emergency equipment should be visible and accessible but may be best in sealed containers to ensure single items are not removed.

#### Simplify and Set in order

- Arrange items in the best place if everything has a place it will be easier to find things.
- Designated and labelled areas for equipment, trolleys and stands
- Individual items kept in sets if they are used in sets e.g. all equipment to take blood





- Colour code related items
- Locate those items most frequently closest to the place they are used and in areas that require minimum bending or stretching
- Photographs of what it should look like may be helpful (e.g. trolley layout for a procedure)

This stage of 5S is about arranging the work area so that items can be located easily, close to where they are required and any missing items can be immediately noticed. (E.g. shadow boards, empty space on a shelf)

#### Sweep and Shine

This stage is ongoing and includes:

- A physical 'tidy up' to ensure that the processes and standards put in place are maintained
- Visual check to ensure that items are being returned to their designated areas
- If items are not being returned then the team need to investigate the causes to ensure prevention.

#### **Standardise**

The first three stages of 5S need to be maintained and standardised. 5S can also be used as a foundation for introducing standardisation.

#### <u>Sustain</u>

In order for 5S to be sustained everyone must participate and fulfil their responsibilities. It is useful to conduct regular 5S audits to ensure the good practice previously implemented is maintained and developed. 5S responsibilities and audits can be part of the visual management outputs. It may also be useful to show a layout of the work area and the designated 5 areas for team members

## **Jmportance of 5S**



The first 2 stages are those most attempted by organisations and it is stages 4 and 5 that are often missing. However, without these latter two phases it is unlikely 5S will be sustained.

Leadership and team working are key to this step. Everyone needs to understand the advantages of the changes and be prepared to politely remind others of their team responsibilities.

If 5S is not implemented and maintained correctly, e.g. continual tidying without any standardisation, it is 'waste' of course. Remember to take before and after photos.

#### Before 5S



After 5S

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### J Have Completed Two!



How should I say it to you I have completed two.. It's all because of you I have completed two... It's happiness around I want to hear that sound It's a happy birthday to me It's a happy birthday to you... How should I say it to you I have completed two... It's 2 years of togetherness Which I'm sharing with you I don't have words for oldies My strength is full of new. I had seen many ups and downs I had seen many past dues But still nevertheless... It's all cos of you I have completed two...

It's a happy birthday to me It's a happy birthday to you... How should I say it to you I have completed two... I believe in team work No work is small for me Everyone is equal here Maybe he, me or she... That's sort of an added value Yup that is so true I can't express what I feel That's why I'm sharing this with you I have completed two..Na Na We have completed two... How should I say it to you We have completed two... It's a happy birthday to me It's a happy birthday to you...

- Ajit Jain

## Moments to Celebrate

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Mr. Deepak Shukla	01-July
Ms. Nandini Vyas	02-July
Ms. Sonal Singh	08-July
Team RAMA	17-July
Ms. Megha Rasputla	22-July
Ms. Payal Madhani	27-July



## It's time to celebrate, I hope your special day is the beginning of another amazing year...!



Ms. Anita Afonso	Analyst
Ms. Anjali Singh	Analyst
Ms. Aditi Rane	Articled Assistant
Mr. Rohit Khedia	Sr. Analyst
Mr. Lokesh Khedia	Sr. Analyst
Mr. Lennon D'Souza	Sr. Analyst
Mr. Manish Patel	Sr. Analyst
Ms. Madhavi Pandey	ERP Consultant

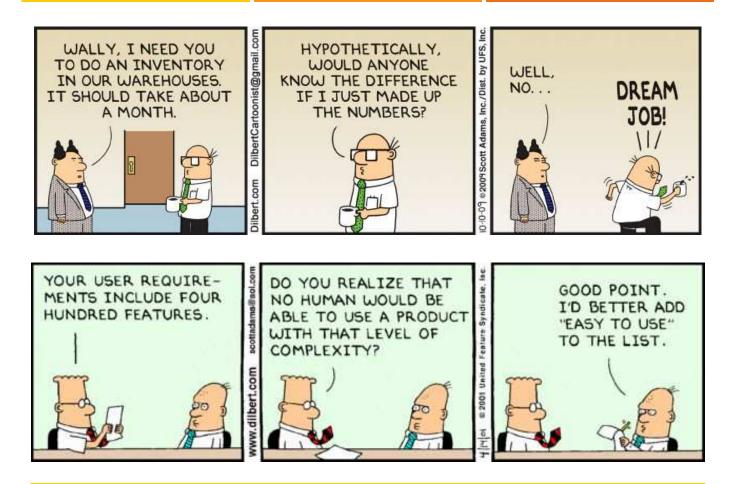
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### On a Lighter Side





#### **Fun Facts**

- Microsoft threatened 17 year old Mike Rowe with a lawsuit after the young man launched a website names MikeRoweSoft.com
- If you search for 241543903 in Google images, you will find a lot of pictures of people putting their heads in refrigerators
- "Dammit I'm mad" spelled backwards is "Dammit I'm mad"
- Birthdays are good for your health. Studies have shown those who have more birthdays live longer.

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Thank You

and

Goodbye Until Next Time

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